



# The Impact of the Granite Advantage Health Care Program on Health Centers and Patients

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# Who is Bi-State?

Bi-State Primary Care Association (Bi-State) is a 501(c)(3) nonprofit organization, representing 28 member organizations across New Hampshire and Vermont that provide comprehensive primary care services to over 300,000 patients at 146 locations.

Bi-State works to advance access to comprehensive primary care services for all, with special emphasis on those most in need in New Hampshire and Vermont.

We provide training and technical assistance to federally qualified health centers and look-alikes to improve programmatic, clinical, operational, and financial performance. We also operate a Recruitment Center, which recruits health care providers and supports policies that help retain our health care workforce.



# Members of Bi-State

Our health center members include community health centers (CHCs), federally qualified health centers (FQHCs), rural health clinics (RHCs), and Planned Parenthood of Northern New England.

Our members also include Community Health Access Network (CHAN), NH Area Health Education Center Program (NH AHEC), and North Country Health Consortium (NCHC).



# What are Community Health Centers?

New Hampshire's community health centers provide integrated primary care, substance use disorder treatment, behavioral health, and oral health services to approximately 112,000 patients.

1 in 4 of *all* Granite Staters enrolled in the Medicaid program received care at a New Hampshire community health center.\*

\*Statewide data from Kaiser Family Foundation: <http://kff.org/other/state-indicator/total-population>, BPHC 2020 UDS Summary Reports, and Self-Reported data in Bi-State Primary Care Association member surveys.

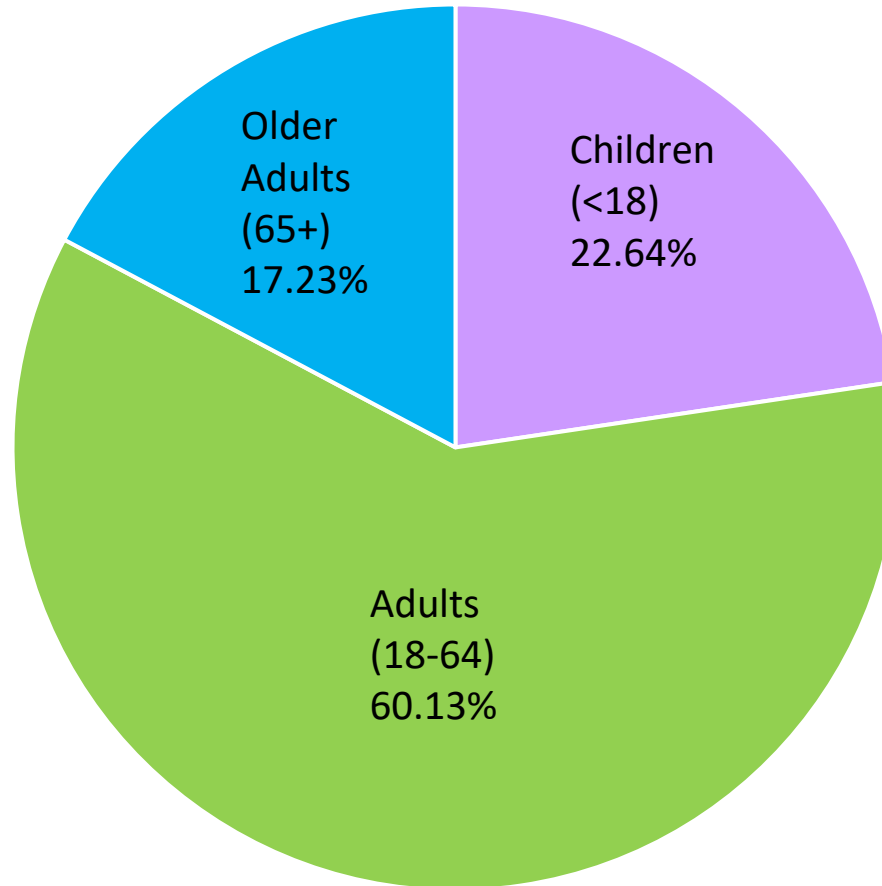
# What is an FQHC?

Federally qualified health centers, also known as community health centers, were created by federal law. Federal statute establishes the array of services FQHCs must provide, including basic primary care services, voluntary family planning services, immunizations against vaccine-preventable diseases, appropriate cancer screenings, pharmaceutical services, mental health services, substance use disorder treatment, translation services, and transportation services.

*Three FQHCs in New Hampshire are designated as Health Care for the Homeless Health Centers: Families First Health and Support Center, Harbor Care, and Health Care for the Homeless Program of Manchester.*

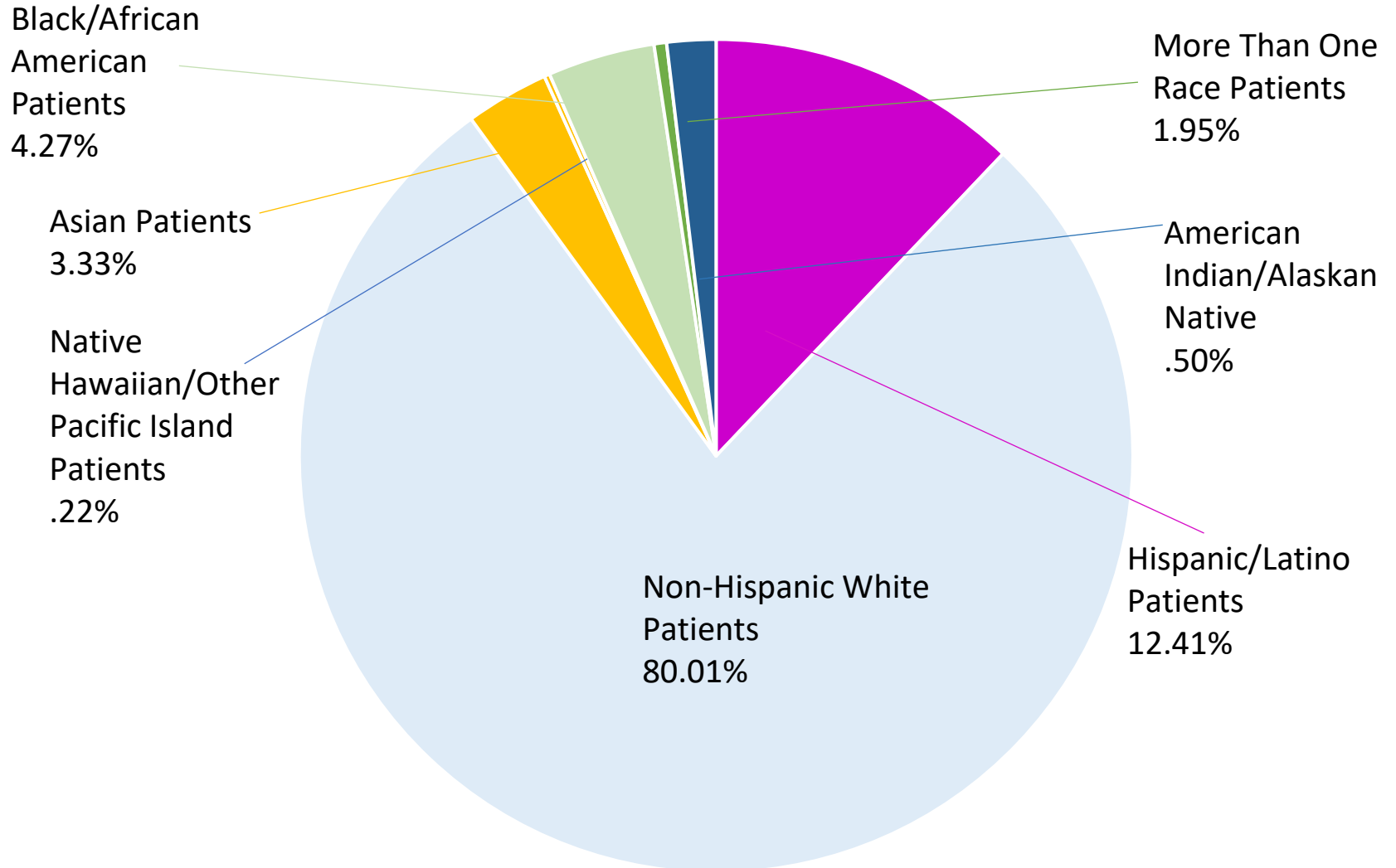
\*11 New Hampshire FQHCs serve as the medical home for over 88,000 Granite Staters who made approximately 387,000 visits in 2020, ***including over 100,000 telehealth visits.***

# Health Center Patients By Age 2020



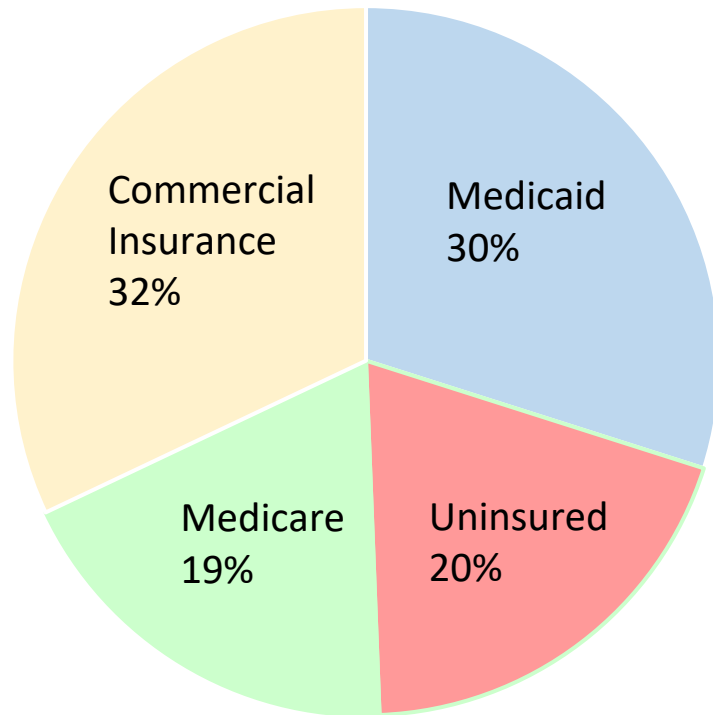
■ % Children (<18 years old)   ■ % Adults (18-64 years)   ■ % Older Adults (65 and older)

# Health Center Patients By Race 2020

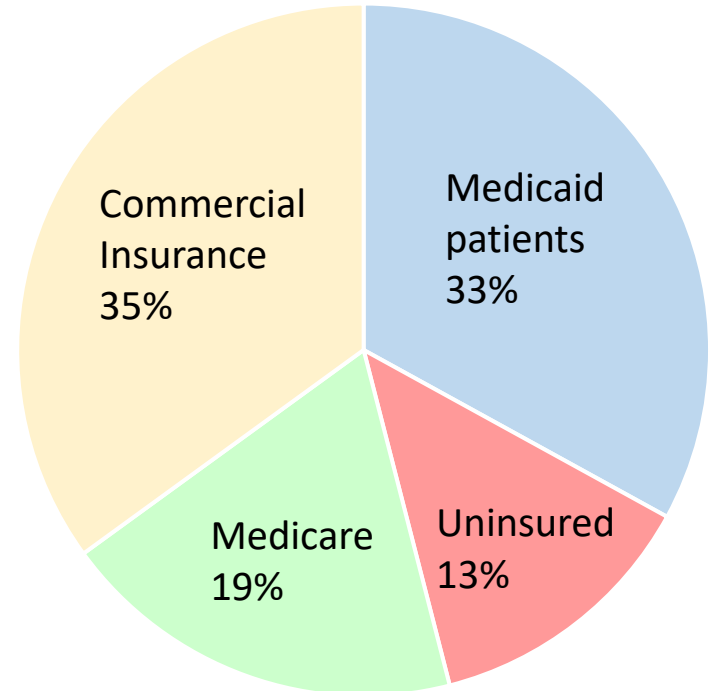


# Payer Mix Comparisons

Federally Qualified Health Center  
Payer Mix 2014



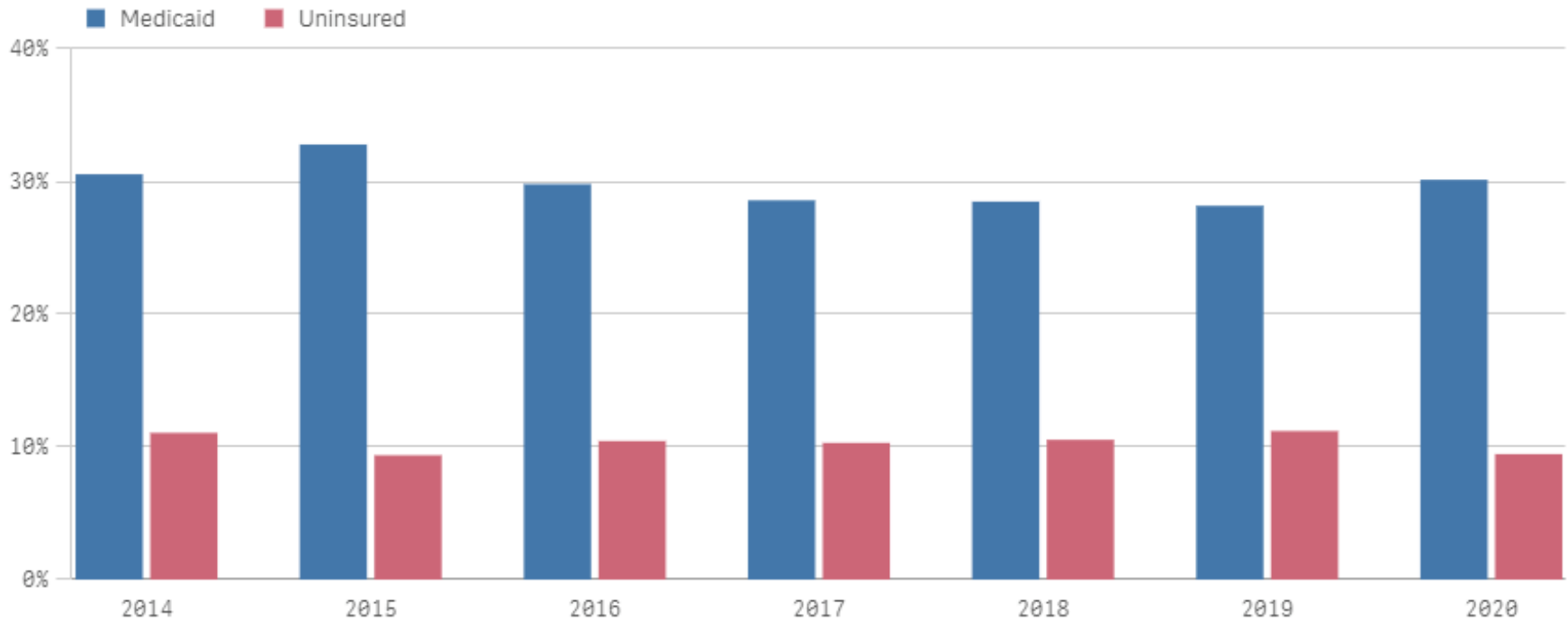
Federally Qualified Health Center  
Payer Mix 2020





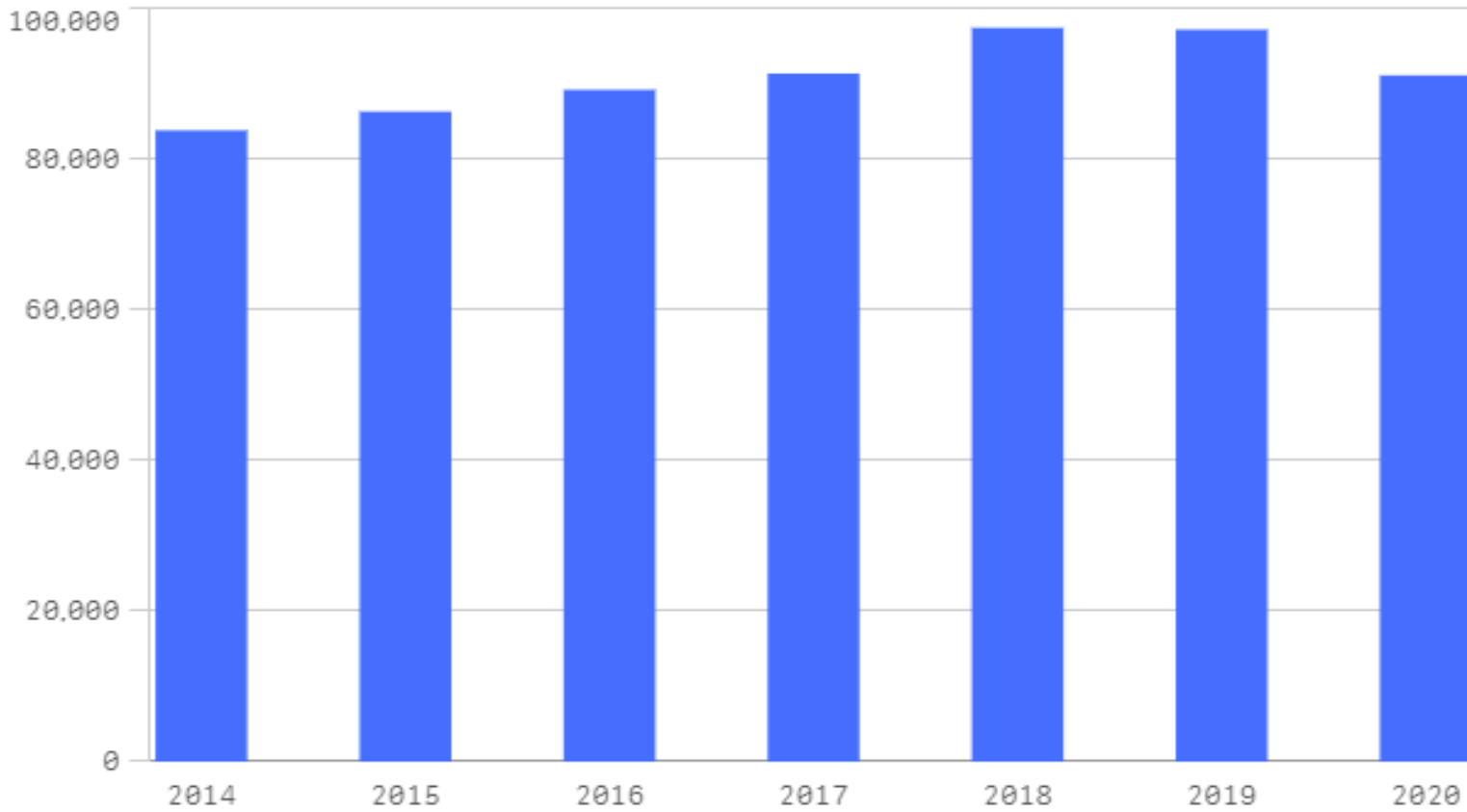
# FQHCs' Medicaid and Uninsured Rates

Medicaid and Uninsured as % of all Patients



# Insurance Coverage Supports Access

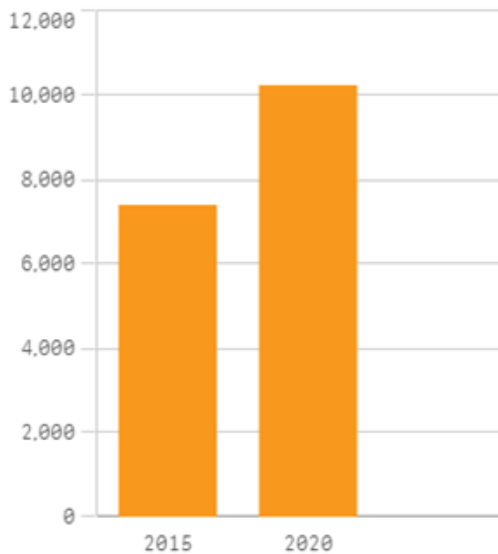
Total patients served:



## Demand for FQHCs' Services Continues to Grow: Integrated primary care includes mental health, substance use disorder treatment, and vision services

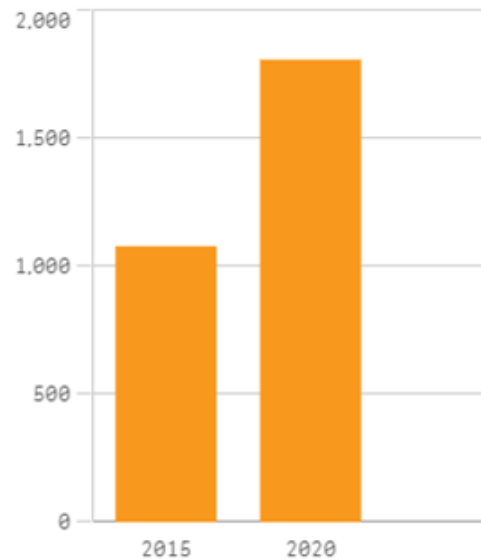
### Mental Health Treatment

**38% increase** in number of FQHC patients receiving treatment for mental health from 2015-2020



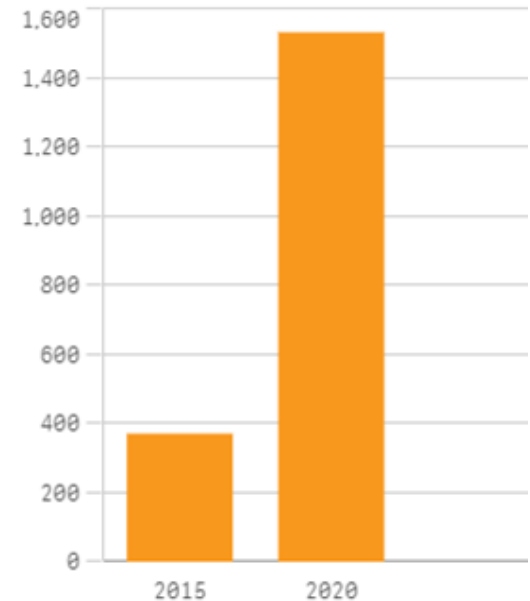
### Substance Use Disorder Treatment

**68% increase** in number of FQHC patients treated for substance use disorder from 2015-2020



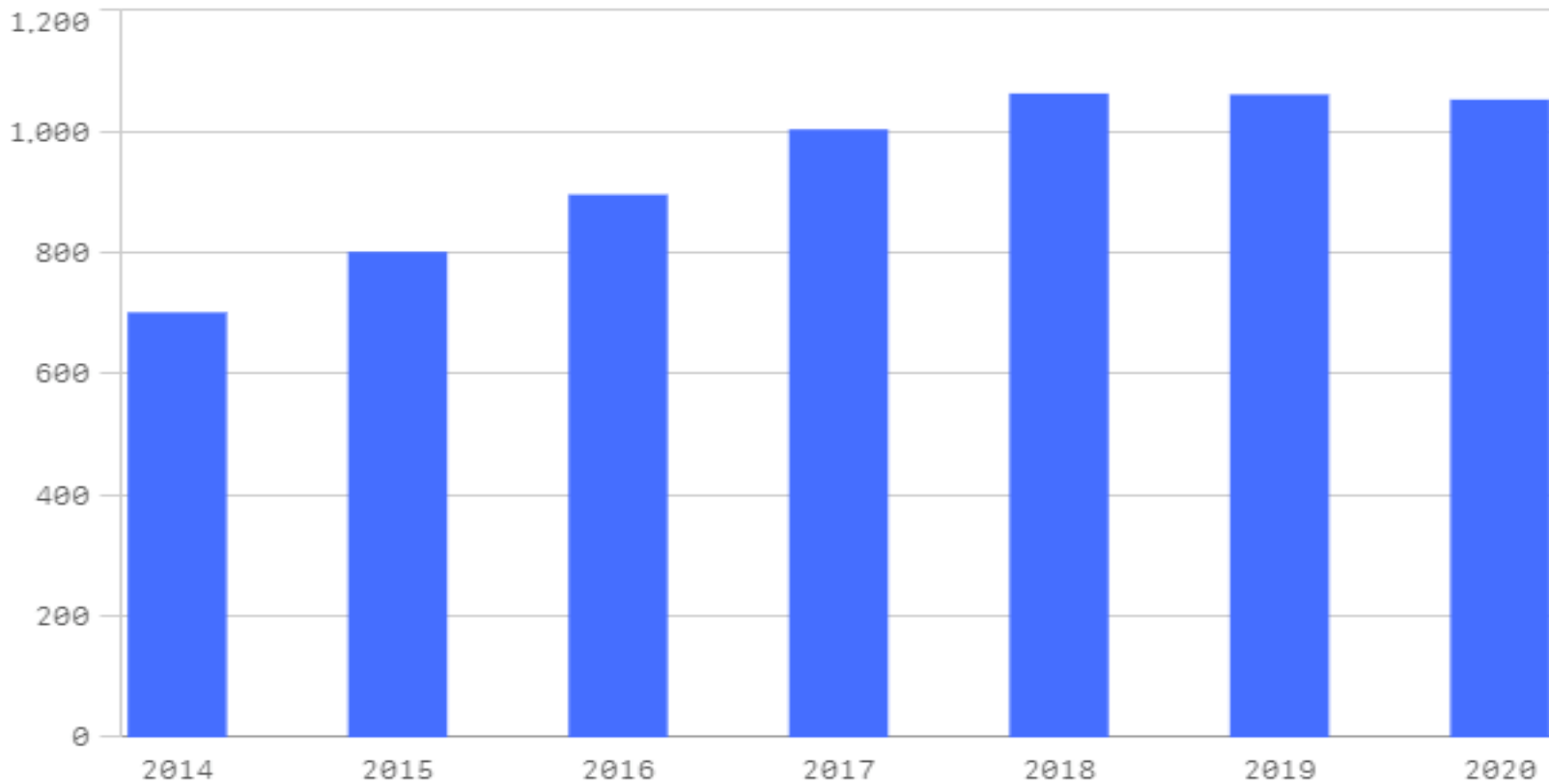
### Vision Services

**313% increase** in number of FQHC patients receiving vision services from 2015-2020



# Reimbursement Supports Staffing

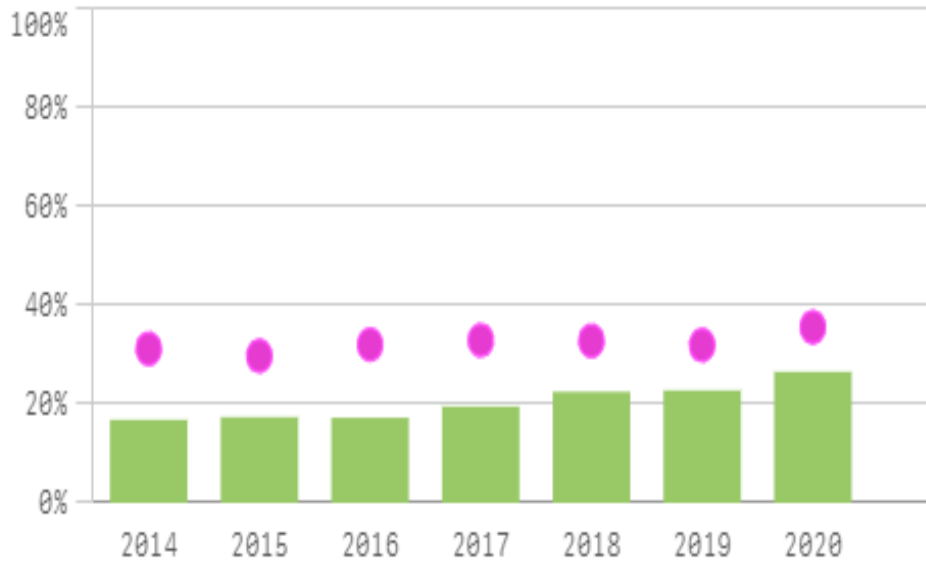
**Total staffing FTEs:**



# Quality Outcomes During Expanded Medicaid

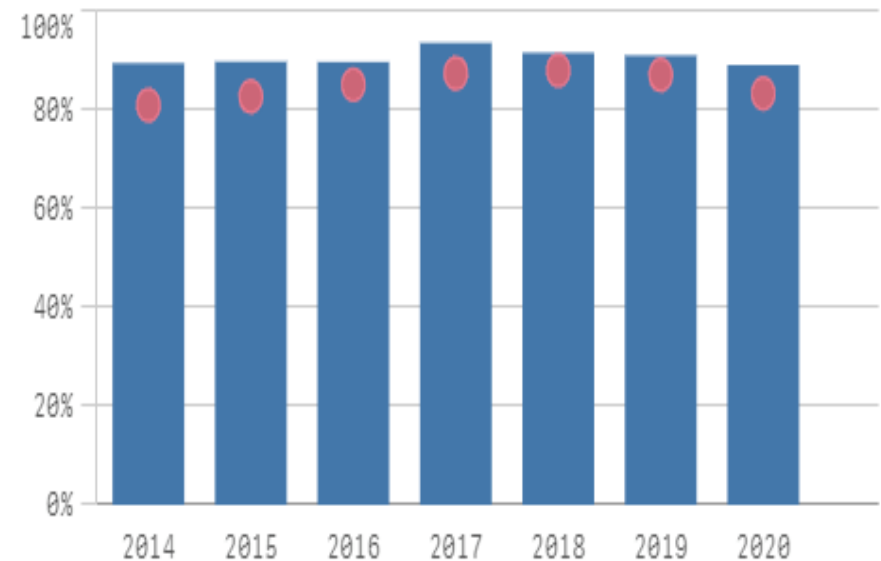
## Diabetes Poor Control Rate (LOWER = BETTER)

In 2020: US: 36%; NH: 27%



## Tobacco Use Assessment and Cessation Counseling

In 2020: US: 83%; NH: 89%



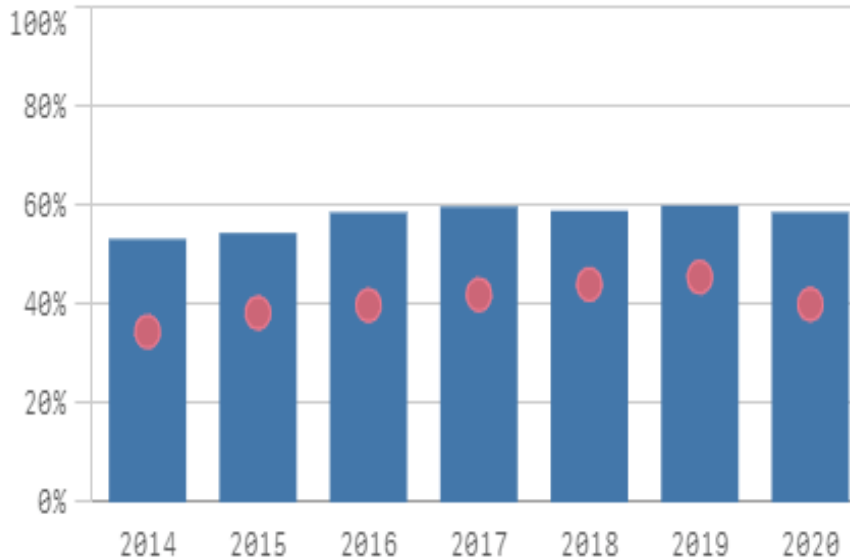
**Bars** = all 16 **NH** health centers.

**Circles** = all **US** health centers.

# Quality Outcomes During Expanded Medicaid

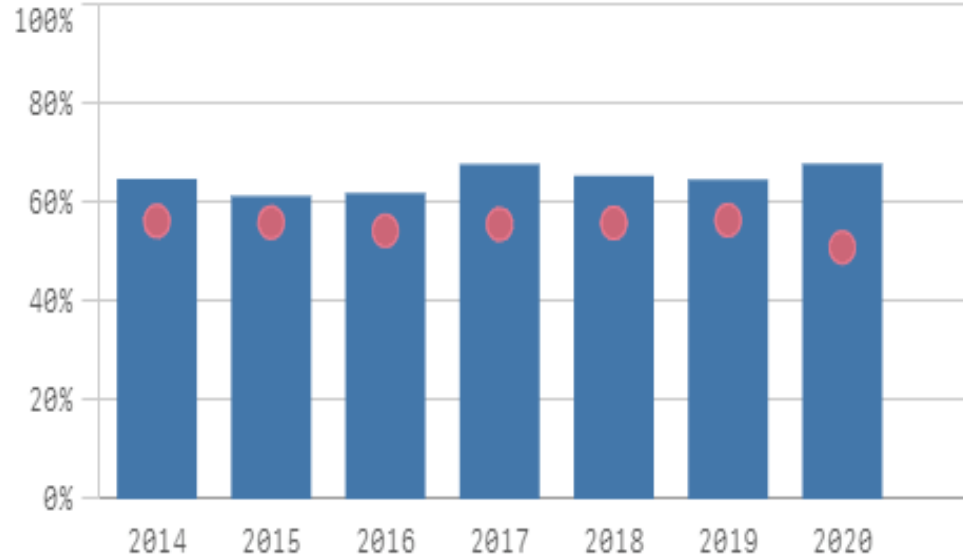
## Colorectal Cancer Screening Rate

In 2020: US: 40%; NH: 59%



## Cervical Cancer Screening Rate

In 2020: US: 51%; NH: 68%



**Bars** = all 16 **NH** health centers.

**Circles** = all **US** health centers.



# Questions?

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